

# MARYLAND GRAPE & WINE INDUSTRY ANNUAL CONFERENCE



Sponsored by  
 Maryland Grape Growers Association  
 Maryland Wineries Association  
 University of Maryland Extension

## 2019 Annual Conference Agenda and Schedule

Friday February 1st, 2019 & Saturday February 2nd, 2019

Friday Feb 1st	New Growers Workshop	OWENS AMPHITHEATRE
8:15 - 8:30	Registration, Continental Breakfast DUNCAN BALLROOM	
8:30 - 9:00	Introduction, Thank you for coming, Announcements from MGGA	
9:00 - 10:30	<b>New Grower Workshop:</b> Industry Overview and Vineyard Site Selection Dr. Joseph Fiola, Specialist in Viticulture, University of Maryland Extension, WMREC	
10:30 - 10:45	Break	
10:45 - 12:00	<b>New Grower Workshop:</b> Vineyard Economics Ben Beale, Extension Educator, UME of St Mary's County Equipment & Supplies, Extension Educator, UME of Prince Georges/ Anne Arundel Counties	
12:00 - 1:00	Lunch Break DUNCAN BALLROOM	
1:00 - 2:30	<b>New Grower Workshop:</b> Grape Varieties by Region, Joe Fiola Site Prep and Establishment, Ben Beale	
2:30 - 2:45	Break	
2:45 - 5:15	<b>New Grower Workshop:</b> Disease Management, Dr. Mengjun Hu, Assistant Professor, Plant Science Insect, Weed & Vertebrate Pest Management, Joe Fiola Opportunities for Large Commercial Vineyards in Maryland, Joyce Rigby, Viticulture and Kevin Atticks, Grow and Fortify/MWA Final Questions and Evaluations	
6:00 - 8:00	<b>Grape &amp; Wine Industry Dinner; WARFIELDS BALLROOM</b> This is a separately ticketed event, not part of the general conference admission.	

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Sat Feb 2nd	A – Viticulture WARFIELDS BALLROOM	B – Wine LINDSAY BALLROOM
8:15 - 9 AM	Registration, Continental Breakfast WARFIELDS BALLROOM	
9:00 - 9:30	Introductions, Call to Order : MGGGA Business Meeting, BOD Elections WARFIELDS BALLROOM	
9:30 - 10:30	<b>State of the Wine Industry</b> WARFIELDS BALLROOM Kevin Atticks, Maryland Wineries Association	
10:30 -10:45	Break	
10:45 - 11:30	Jeannette Smith: Pesticide Update VINESMITH System functionality	Lab Skills Basics: Review basic analyses that need to be done, understand the cost to purchase equipment, cost per test, etc. Interpret what the results mean. Michael Zollo, Crow Vineyard & Winery Melissa Aellen, Linganore Winecellars
11:30 – 1:00	Lunch Break & Industry Awards WARFIELDS BALLROOM UMD Test Wine Trials Dr. Joe Fiola	
1:00 - 2:00	Lucy Morton :Considerations for Vineyard Development in MD	An Introduction to Wine Flaws: Flaws are an undesirable characteristic in your wines, resulting from poor viticulture, winemaking or storage. Learn to identify some of the most common flaws and how to prevent them. Melissa Aellen, Winemaker, Linganore Winecellars, and Joe Fiola, PhD, University of Maryland Extension.
2:00-3:00	Bubba Beasley, MS CPG Geologist: Soil Health & Liming	What Winemakers Need to Know About Viticulture: Joyce Rigby, Rigby Viniculture
3:00-3:15	Break	
3:15 - 4:15	Tremain Hatch, Virginia Tech, Viticulture Extension/Research Associate: Compost & Vineyards	Improving Quality - Issues & Challenges: Stephen Rigby, Rigby Viniculture. <b>This session will have a tasting component.</b>
4:15 - 4:30	Closing Remarks: MGGGA/MWA Presidents WARFIELDS BALLROOM	

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### 2019 Conference Evaluation

Friday, February 1st

Saturday, February 2nd

Friday and Saturday, February 1st and 2nd

Your Planning Committee would like to know your opinion of this annual conference program and your desires for future programming topics. Please complete the form below and turn it in at the registration desk when you leave. Thank you for your input.

First we would like a little information about you. Please check the appropriate boxes:

Commercial Grape Grower

Small ("Back Yard") Grape Grower

Winery Owner/Operator/Manager

Commercial Wine Maker

Home Wine Maker

Interested in Growing Grapes

Interested in Opening a Winery

Other (please indicate) \_\_\_\_\_

Please give us your opinion on the facilities and food:

Location:  Acceptable  Too Far Preferred Location is \_\_\_\_\_

Hotel/Meeting Rms:  Acceptable  Too Small  Other (Please indicate)

Food:

Breakfast:  Acceptable  Poor Comment: \_\_\_\_\_

Lunch:  Acceptable  Poor Comment: \_\_\_\_\_

Friday Dinner:  Acceptable  Poor  Did not attend Comment: \_\_\_\_\_

Please give us your opinion of the information value of the topics presented:

General Comments on this year's conference:

Below, please give us your views on program topics that you would like to see at future MGGA and MWA conferences, field days, and workshops:

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Maryland Grape & Wine Industry Annual Conference - 2019  
 Friday & Saturday, February 1 & 2, 2019

## Important Meeting Notes:

**Hotel Reservations:** The Sheraton Baltimore North, 903 Dulaney Valley Road · Baltimore, MD 21204  
 Phone: 410 321 7400. Room Rate \$109/night plus 14% tax. Room rate expires **Wednesday, January 09, 2019**.  
 Please mention “*Maryland Grape and Wine Industry Conference*” to receive the discounted rate.  
 You can also visit our exclusive reservation link by going to:  
<https://www.marriott.com/events/start.mi?id=1543953273373&key=GRP>

**Lunch Meals:** On both Friday and Saturday, all attendees are invited to bring some of their finest vintages to share for both the lunch and the wine reception, bragging rights encouraged. Moderation is always strongly recommended.

A **WineGrape Industry Reception** will be held Friday, February 1st starting at 6 pm – 9 pm. Please plan to stay after the Friday meeting or come early for the Saturday meeting and spend the night. Join us for some fine wines, food and lively and informational conversation with industry folks. Trade show vendors will be available as well.

**Pesticide Re-Certification Credits:** Private & Commercial Applicator recertification credits are expected.

## Registration Fees:

**Early Bird**	-Late/At the Door-
If received by <u>Jan. 18, 2019</u>	If received after <u>Jan. 18, 2019</u>

### **Friday, Feb 1st Workshop Registration:**

Members	\$100/person	\$110/person
Non-Members	\$110/person	\$120/person

### **Saturday, Feb 2nd Workshop Registration**

Members:	\$100/person	\$110/person
Non-Members:	\$110/person	\$120/person

### **Two Day (Feb 1st & 2nd) Workshop Registration**

Members:	\$180/person	\$200/person
Non-Members	\$200/person	\$220/person

**Friday, Feb 1<sup>st</sup> WineGrape Industry Reception Registration:** \$35/person

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You may register on-line at: [www.marylandgrapes.org](http://www.marylandgrapes.org)

(or at the [EVENTBRITE](#) link)

**PRE-REGISTRATION** (please list all registrants)

**Name(s):** \_\_\_\_\_ Please estimate the number of registrants attending each multi-track session:

_____	<b>Friday</b>	<b>A</b>	
_____	8:30 - 10:30		
_____	10:45 - Noon		
<b>Address:</b> _____	1 - 2:30		
	2:45 - 5:00		
<b>Phone:</b> _____ <b>email:</b> _____	<b>Saturday</b>	<b>A</b>	<b>B</b>
	9:30-10:30 AM		n/a
	10:45-11:30 AM		
	1:00 - 2:00 PM		
	2:00 - 3:00 PM		
	3:15 - 4:15 PM		

This is for planning purposes; you are not obligated to attend the specific sessions you indicate here.

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### REGISTRATION FEES: (# of registrations x registration fee = total)

#### By January 18<sup>th</sup>, 2019

Friday Fee - Member \_\_\_\_\_ @ \$100/person = \$ \_\_\_\_\_

Friday Fee Non-member \_\_\_\_\_ @ \$110/person = \$ \_\_\_\_\_

Saturday Fee Member \_\_\_\_\_ @ \$100/person = \$ \_\_\_\_\_

Saturday Fee Non-member \_\_\_\_\_ @ \$110/person = \$ \_\_\_\_\_

Two-Day Fee Member \_\_\_\_\_ @ \$180/person = \$ \_\_\_\_\_

Two-Day Fee Non-Member \_\_\_\_\_ @ \$200/person = \$ \_\_\_\_\_

#### After January 18<sup>th</sup>, 2019 & At Door

Member \_\_\_\_\_ @ \$110/person = \$ \_\_\_\_\_

Non-Member \_\_\_\_\_ @ \$120/person = \$ \_\_\_\_\_

Member \_\_\_\_\_ @ \$110/person = \$ \_\_\_\_\_

Non-Member \_\_\_\_\_ @ \$120/person = \$ \_\_\_\_\_

Member \_\_\_\_\_ @ \$200/person = \$ \_\_\_\_\_

Non-Member \_\_\_\_\_ @ \$220/person = \$ \_\_\_\_\_

Friday, Feb 1<sup>st</sup> WineGrape Industry Reception Registration: \_\_\_\_\_ @ \$35/person = \$ \_\_\_\_\_

**TOTAL AMOUNT ENCLOSED: \$ \_\_\_\_\_**

Please make your check payable to **Maryland Grape Growers Association** and mail to:

**MGGA Treasurer**  
**PO Box 194**  
**Hyattsville, MD 20781-2051**

Dues are just \$50 per year payable on-line at [marylandgrapes.org](http://marylandgrapes.org).  
For questions on dues or registration contact [treasurer@marylandgrapes.org](mailto:treasurer@marylandgrapes.org).

Save a stamp and time,  
register on-line at:  
**[www.marylandgrapes.org](http://www.marylandgrapes.org)**  
(Or follow the [EVENTBRITE](#)  
[Link](#))